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# Managing A Construction Firm On Just 24 Hours A Day



## **Synopsis**

This detailed overview of the construction contracting business delivers an invaluable collection of best practices, forms, templates, and checklists designed to reduce risks and increase profits. Contractors will learn everything they need to know about the make-or-break areas of estimating, pricing, bidding, project management, and financial management. The author is well-known in the industry, with a weekly newsletter, website, online digest, regular column for Contractor magazine, and 70-plus seminar bookings for 2006. Extensive examples and illustrations help readers apply the insights offered.

## **Book Information**

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## **Customer Reviews**

I am the owner of a medium sized heavy civil construction company. I have attended many management courses over the course of my 20+ year career. In addition, I have read many books on this subject matter. For those of you who are currently in the industry in management roles, I will venture to guess that when you read this book, almost instantly, the light will go on. You will see things that are familiar, things you are doing right, as well as things that you could do better. For those of you going through the higher education prior to starting out in the work world, this is an outline of how to do it right. Everyone employed in construction management should read this book. It is up to speed on current construction management practices, and the economy as it exists today for contractors.

Mr Stevens provides information that will be useful to the new construction contractor as well as to the seasoned veteran. He discusses a wide variety of construction management problems from an academic viewpoint and then introduces hard practical advice that could only come from long personal experience. He provides solid examples of efficiencies and cost-effective alternatives always providing a path to save time and money and to improve company performance. He encourages understanding and use of tools one may already have rather than suggesting new expenditures - such as practical use of spreadsheets with many examples given. The author has learned from his own experience, he has consulted for many firms of varying size and position in the industry, he has talked and studied with his students, his clients, his partners and competitors over years and he has developed an organized collection of useful advice about best practices for construction firm management in today's competitive markets. I liked the book, I learned from it and I recommend it.

I was assigned this book for my construction management class. It is very informative and entertaining. Matt Stevens tells you how to start a small construction company and make it grow into a successful biz. He also gives you a heads-up on obstacles to expect along the way.

Very Good Book! A lot of reference material and links for any contractor at any stage of their endeavor or career they should read this book. Don't let the title fool you very informative! Will keep close by for any future referencing!

I'm in the process of setting up my own construction sales and service business and this book has been very helpful to me in the planning phase so far. It is well written and there's a lot of very useful insight provided by the author. Considering the price, you really can't go wrong in that it would cost much more to pay a consultant for the same type of advice and insight about running a construction firm.

An incredible source. Really digs into the nuts and bolts of the business. I am an equipment operator/ foreman and much of the business side is protected information not shared with everyone like me, so I chose this book to gain insight. I will probably read a couple of times to filter and memorize the highlights. Quality material!

Lots of good information for contractors new to the business as well as seasoned veterans. I have

over 30 years experience as a general engineering contractor and learned a lot about managing a company as well as bidding and project management of my jobs The information in this book is not common knowledge in the construction business and can help you move to the next level.

Bought this book originally for a class in Construction Financial Management and have used it many times since then as a reference. It offers a very thorough explanation of how to handle all aspects of project delivery methods & project management. Serves as a great study tool for CMAA accreditation as well.

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